

LAW FIRM MANAGEMENT PROFITABLE CLIENTS CAFÉ, IBA ROME OCT. 9, 2018

Which clients do we want, and how can we make sure they are profitable? This were the key questions discussed by over 180 lawyers from around the world at our profitable clients cafe at the IBA Annual conference in Rome, which Chris Vaagt facilitated with Michael Lund, a danish lawyers practising in Brazil

This event is part of a series which Chris Vaagt designs and runs since 2012 at the IBA Annual Conference. see more here.

The results were written down by the table hosts, among them Aku Sorainen, of the leading Baltic firm Sorainen.